



<b>Job Title:</b>	Senior Manager Raw Materials & Energy
<b>Location:</b>	Jacksonville, FL
<b>Employment Status:</b>	Full Time
<b>Reports To:</b>	US Regional Procurement Director
<b>Travel (%):</b>	15%

<p><b><u>Major Roles &amp; Responsibilities</u></b></p>	<p>Kraton Corporation is looking to hire a new member of our Procurement team. The Senior Manager Raw Materials &amp; Energy lead the raw materials procurement activities supporting business needs of all legacy Chemical and Polymer facilities in the US.</p> <p><b><u>Major Roles &amp; Responsibilities:</u></b></p> <ul style="list-style-type: none"> <li>• Work closely with other functional areas like Legal, Finance, Science &amp; Technology, Operations and Supply Chain and Manufacturing as a member or leader of a cross-functional team to define and execute on raw material sourcing.</li> <li>• Identify and drive continuous improvement efforts and cost reduction initiatives; monitor relevant KPIs and report out on progress-cost and working capital targets.</li> <li>• Develop and implement buying strategies and tactics for the procurement of raw material items that create a competitive advantage for Kraton.</li> <li>• Ensure that raw material and energy purchasing strategies and their implementation are supportive of and consistent with Kraton’s business strategy and ethics/compliance requirements.</li> <li>• Develop appropriate supplier and internal customer relationships and manage them in a professional and effective manner.</li> <li>• Develop appropriate market information and forecast raw material and energy price trends in an accurate way.</li> <li>• Communicate effectively and accurately pricing/market trends, forecasts and purchasing strategies to appropriate personnel within the organization.</li> <li>• Manage shortages of material in an environment of unstable economic development resulting in amongst others “empty” supply chains, fluctuating product needs.</li> <li>• Develop additional sources to bring price competitiveness or availability of supply; partner with Technology, Commercial and Manufacturing leaders to ensure acceptance of alternative material.</li> <li>• Assume responsibility for vendor and fabricator sourcing, bidding &amp; bi evaluation, negotiation, recommendation for award contract set-up and management.</li> <li>• Evaluate vendor reliability and assume responsibility for resolving contract disputes, price amendments or scope variation.</li> <li>• Assume responsibility for adherence to the Kraton Purchasing Policies and Procedures.</li> <li>• Support SAP users within the “Source to Pay” framework (main functional areas: Procurement, Accounts Payable).</li> <li>• Manage all internal databases used in course of work (potential to include raw materials database, tolling contract and data, vendor database-issues, non-compliance, etc).</li> <li>• Work as a member of the broader regional procurement organization.</li> </ul> <p><i>The statements above are intended to describe the general nature and level of work performed by employees assigned to this classification. Statements are not intended to be construed as an exhaustive list of all duties, responsibilities and skills required for this position.</i></p> <p><i>Kraton’s internal talent acquisition team manages our recruiting efforts and from time to time works with pre-selected/pre-approved external staffing agencies. We do NOT accept unsolicited resumes or candidate referrals from recruiters and/or agencies who are not pre-selected/pre-approved.</i></p>
<p><b><u>Skills and Experience</u></b></p>	<p><b><u>Required:</u></b></p> <ul style="list-style-type: none"> <li>• Bachelor’s Degree in Chemical Engineering or Chemistry</li> <li>• 5-10 years of relevant experience in purchasing or commercial coordination</li> <li>• Able to negotiate and develop effective strategies at high level to ensure lowest cost/best value to the company</li> <li>• Must understand chemical contractual language</li> <li>• Advanced SAP capability</li> <li>• Establish and maintain effective strategic supplier relationships</li> <li>• Able to understand technical issues and their impact on purchasing objectives</li> </ul> <p><b><u>Preferred:</u></b></p> <ul style="list-style-type: none"> <li>• Advance Degree</li> <li>• Experience with penta, glycol and sulfuric acid</li> </ul>
<p><b><u>How to Apply</u></b></p>	<p>Submit your resume to <a href="mailto:jobs@kraton.com">jobs@kraton.com</a></p>